



JOB DESCRIPTION

JOB TITLE	Project Engineer
LOCATION	London
DEPARTMENT	Engineering
REPORTS TO	Director Engineering

Background

Established in 1977, Longulf specialises in supplying Raw Materials and Machinery to meet the needs of manufacturing companies. With a global network of suppliers, we provide services for all aspects of international trading, including marketing, logistics, finance and after-sales support. We provide dependable, responsive and innovative sources for materials and resources that are essential for our customers' success. For suppliers, we offer a secure and valuable channel into alternative markets and place goods advantageously with competitive pricing.

Overview

The Project Engineer will be responsible for the Projects & Machinery business in **Fast Moving Consumer Goods (FMCG), flour milling, cement, power plants** etc. To develop and execute business with group and non-group companies. Manage contracts for Capital Equipment and Project supplies. This position is ideally suited to an experienced project engineer with international project & machinery experience.

Key deliverables (Essential duties and responsibilities)

The Project Engineer will be responsible for Project/ Machinery procurement, execution and project management till completion. Visiting and liaising with the key customers, consultants and suppliers. To achieve these deliverables major activities will include:

- Coordinate with the group customers to gather information about their annual Projects/ machinery requirements and specifications.
- Prepare enquiry document and invite competitive offers from companies globally and evaluate offers based on their technological merits.
- Visit Reference sites and prepare reports.
- Negotiate prices/ commercial terms and prepare contract documents.
- Project management incl. engineering, supply, logistics and co-ordinate with customer ensuring timely delivery. Regular contact with the Project team at site.
- Co-ordinate with Project Manager on-site for project requirements.
- Maintain customer relationship so that Longulf receives customers' enquiries.
- Ensuring engineering projects are managed following company process.
- Develop new vendors.
- Conflict resolution with Suppliers and Contractors.
- Co-ordinate with the Logistics and Documentary teams and resolve commercial issues.
- Visit Customers and Exhibitions as required.



The duties and responsibilities listed above are representative of the nature and level of work assigned and are not necessarily all-inclusive. This job description is subject to review to ensure that it truly reflects the strategic direction requirements of Longulf.

Requirements

- 5-7 years of project team experience.
- A Bachelor's degree in a technical discipline (Industrial, Electrical or Mechanical Engineering) from an accredited university. Additional Qualifications in Purchase Management and International Business would be beneficial.
- Ideally experienced of project management within International markets.
- Strong strategic thinking and communication skills.
- Contract Management skills.
- Verbal and written fluency in English.
- Ideally experienced with clients across the MENA region.
- Experience of dealing with suppliers from Europe, Turkey, China and India.
- Must have a high level of personal integrity and accountability.
- Experience of FMCG processing equipment, Conveying equipment, Packaging machinery, Power Generation Industries is desirable.

Closing date

5 PM UK time on 1 March 2021.

How to apply

Candidates who can demonstrate that they meet specifications set out above and can prove that they have the right to work in the UK should send application recruitment@longulf.com or by post to Human Resources Department Longulf Trading (UK) Ltd. Prince Albert House, 2 Kingsmill Terrace, London NW8 6BN.

Application should include a CV and cover letter stating how you meet each requirement and why you are interested in the role. Due to the urgency to fill this role, applications will be reviewed on a rolling basis and we reserve to close this advert before the confirmed closing date when we receive sufficient application.

In order to process job applications, Longulf Trading (UK) collects personal information submitted by applicants. By applying for this role, you are consenting to that processing. All personal information is processed in line with our privacy policy set out at <https://www.longulf.com/PrivacyPolicy/>